

STRATEGIC EDGE - THE CIRCLE

A CONFIDENTIAL PEER ADVISORY GROUP FOR PUBLIC SECTOR
EXECUTIVES NAVIGATING HIGH-STAKES DECISIONS

PROGRAM OVERVIEW

The Circle is a facilitated peer-to-peer development group including General Managers, Executive Directors, and senior leaders from California public agencies navigating board governance, stakeholder pressure, and high-stakes decision-making. Facilitated by a sitting California water district executive with firsthand experience navigating board dynamics, legislative environments, and public accountability. Designed based on proven peer advisory models used by executive groups nationwide, tailored specifically for the public sector environment. Membership is limited. Schedule a confidential introductory conversation to explore participation.

CHALLENGE

Leadership in the Public Sector Is Different. The decisions are complex. The scrutiny is constant. And the space to speak candidly is limited. As a public agency executive, you are expected to navigate competing priorities - governing boards, stakeholders, staff, and the public - often without a place to process ideas freely.

SPECIFIC ISSUES

- Conferences. Valuable, but infrequent.
- Internal Teams. Essential, but not always objective.
- Informal Networks. Rarely provide the structure or consistency needed to truly move the needle.

VALUE

Annual membership begins at \$15,000 and includes full-day monthly sessions, professional facilitation, curated peer group participation, and access to expert speakers.

THE CIRCLE WAS CREATED AS THE SOLUTION

What is The Circle?

The Circle is a confidential, professionally facilitated peer advisory group for public sector executives to engage in candid discussion, challenge ideas, and support one another in navigating high-stakes decisions. This is not a networking group. This is not a training program. This is a structured environment for executive-level thinking, collaboration, and accountability.

What makes The Circle Different?

- Unlike conferences, The Circle provides consistent, ongoing engagement—not once or twice a year, but full-day meetings every month.
- Unlike internal teams, The Circle offers objective perspective from 8 to 15 peers without organizational bias.
- Unlike informal peer groups, The Circle is professionally facilitated, structured, and intentionally designed for impact.

How does The Circle work?

In The Circle, you will:

- Improve decision clarity by bringing real challenges into a trusted, confidential environment
- Gain perspective from peers who understand your world of board and stakeholder navigation
- Remove role isolation by building relationships with a small group of trusted advisors
- Step away from day-to-day demands to think strategically at in-person meetings
- Learn from experienced speakers and practitioners with actionable messages
- Leave each session with clear, actionable next steps